

# Finance and Resources Committee

10.00am, Thursday, 29 October 2020

## Award of Contract for Professional Services Framework

<b>Executive Wards Council Commitments</b>	<b>Executive All 2, 3 and 7</b>
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### 1. Recommendations

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- 1.1 It is recommended that the Finance and Resources Committee approve the award of a multi-lot framework agreement for Professional Services to the suppliers set out in Appendix 1. The framework consists of 13 Lots with an estimated value to the Council of £95 million over the maximum four-year term. Lot 9 is not being recommended for approval, reducing the framework to 12 Lots in total that Committee is asked to approve the award of, namely:
- 1.1.1 the award of Lot 1 Project Management Services at an estimated contract value of £2,000,000 per annum;
  - 1.1.2 the award of Lot 2 Building Surveying Services at an estimated contract value of £2,000,000 per annum;
  - 1.1.3 the award of Lot 3 Quantity Surveying Services at an estimated contract value of £2,500,000 per annum;
  - 1.1.4 the award of Lot 4 Architectural Services – Education/Non-residential at an estimated contract value of £2,500,000 per annum;
  - 1.1.5 the award of Lot 5 Architectural Services - Residential at an estimated contract value of £2,500,000 per annum;
  - 1.1.6 the award of Lot 6 Architectural Services - Landscape at an estimated contract value of £750,000 per annum;
  - 1.1.7 the award of Lot 7 Structural and Civil Engineering Services at an estimated contract value of £3,000,000 per annum;
  - 1.1.8 the award of Lot 8 Mechanical and Electrical Engineering Services at an estimated contract value of £2,500,000 per annum;

- 1.1.9 the award of Lot 10 Interior Design Services at an estimated contract value of £1,500,000 per annum;
  - 1.1.10 the award of Lot 11 Multi-Discipline Design Team Services at an estimated contract value of £3,000,000 per annum;
  - 1.1.11 the award of Lot 12 Passive House Designer (Architect) Services at an estimated contract value of £500,000 per annum; and
  - 1.1.12 the award of Lot 13 Transportation Services at an estimated contract value of £1,000,000 per annum.
- 1.2 Notes the contract values above are reflective of estimated future pipeline of works and that the scope of works may fluctuate subject to budget allocation and funding approvals.
- 1.3 Notes that the Framework Agreement is a collaborative arrangement to be used predominantly by Place Development and Property and Facilities Management. This Framework Agreement can also be utilised by 188 Participating Sector Partners, where this occurs the Council will generate income via a rebate from the suppliers used by those contracting authorities.

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## Award of Contract for Professional Services Framework

### 2. Executive Summary

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- 2.1 This report seeks Committee approval to award a multi-lot framework agreement to the most economically advantageous organisations identified following a competitive tendering process. The framework consists of 12 Lots for professional services to support the Council's technical services in delivering an undefined programme of construction, maintenance and repair programmes.
- 2.2 The estimated Framework value includes £95 million of Council spend.

### 3. Background

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- 3.1 The Council has limited in-house professional design and project management resources to support its various programmes for property asset construction, investment and maintenance and repair, including General Fund, Housing Revenue Account and Capital Investment projects. This includes delivery of new schools, early years centres, sports facilities, civil projects, asset management works and the Council's own house building programme.
- 3.2 To meet critical targets, the internal service often requires support from external professional services who can respond quickly to the service demands and provide professional insurances for the design work and advice they provide. This may be single discipline or require multi-discipline services depending on the nature of the projects and their complexity.
- 3.3 The current Construction Professional Services Framework has been in place since November 2015. It was separated into Lots to reflect the key professional disciplines and is reaching expiry. To ensure compliance with the Council's regulatory obligations, the procurement of a replacement framework was necessary, however in doing so the Council capitalised on the opportunity to further develop the specification of requirements to increase flexibility, increase capacity, maximise economies of scale and deliver contract management efficiencies.
- 3.4 The Framework will be used across the Council Directorates, but in particular by Place Development within the Place Directorate and Property and Facilities Management within the Resources Directorate.

## 4. Main report

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- 4.1 Commercial and Procurement Services (CPS) have been working with key officers within the Place and Resources Directorates on a procurement process for the re-tendering of the current Professional Services Framework.
- 4.2 CPS placed a Contract Notice in the Official Journal of the European Union (OJEU) on 10th October 2019 inviting interested suppliers to submit a European Single Procurement Document (ESPD) to assess the bidders' financial capacity, business probity, capacity, experience and organisational policies for fair work and environmental practices.
- 4.3 The Lots advertised were:
- Lot 1 Project Management Services
  - Lot 2 Building Surveying Services
  - Lot 3 Quantity Surveying Services
  - Lot 4 Architectural Services – Education/Non-residential
  - Lot 5 Architectural Services - Residential
  - Lot 6 Architectural Services - Landscape
  - Lot 7 Structural and Civil Engineering Services
  - Lot 8 Mechanical & Electrical Engineering Services
  - Lot 9 Fire Engineering Services
  - Lot 10 Interior Design Services
  - Lot 11 Multi-Discipline Design Team Services
  - Lot 12 Passive House Designer (Architect) Services
  - Lot 13 Transportation Services
- 4.4 The aim of the ESPD process was to allow the Council to identify suitably qualified and experienced bidders to be invited to tender. Up to ten organisations per lot were identified as successful in proceeding to the tender stage.
- 4.5 186 bidders submitted 408 ESPDs across all 13 Lots and following evaluation 131 suppliers were then invited to tender for the opportunity. The invitation to tender was issued to the market on 18th March 2020.
- 4.6 Following tender returns on 15<sup>th</sup> May 2020, submissions were evaluated by a technical evaluation panel. This placed an emphasis on quality, as well as price, with the aim of selecting the most economically advantageous tenders for each of the 13 Lots based on organisations tendering on a quality/cost ratio of 60% quality and 40% price. The quality/cost ratio was determined due to a need for suppliers to provide quality service at the most economical price.
- 4.7 The quality analysis was based on weighted award criteria questions, which were scored using a 0 to 10 matrix. Following completion of the quality analysis, tenders that passed the minimum threshold of 60% were subject to cost analysis.

- 4.8 The 40% price was sub divided across the various disciplines within each Lot, to provide the Council with the most commercially competitive offer based on a range of roles/construction values. Bidders were also asked to provide a price for a range of additional services as well as hourly rates.
- 4.9 As the 40% final price score is made up of several components parts (i.e. not a single price) it is unlikely that a single supplier would be lowest cost across the board, therefore as shown in the Appendix no single supplier obtained the full 40% price score.
- 4.10 All evaluated elements were combined to provide the final commercial offer. The tender results for each Lot are set out in Appendix 2.
- 4.11 Where organisations have a “0.0” score for price this is due to their quality bid failing to achieve the pre-set quality threshold of 60%. Organisations failing to achieve the 60% threshold were not considered further for appointment and their fee proposal was not reviewed.
- 4.12 As a result of the above, Lot 9 for Fire Engineering Services is not being considered for award at this time. A full review will include tenderer feedback to understand why tender standards were low, prior to deciding next steps for this requirement. Interim arrangements will be put in place to ensure continuation of these services whilst this review is undertaken.
- 4.13 To maximise commercial return and building on the success of the Council’s existing Construction Professional Services Framework, this framework can be used by up to 188 Participating Sector Partners (PSPs) from all local authorities in Scotland, the majority of Registered Social Landlords (RSLs), Edinburgh University as well as Police Scotland and the Scottish Fire and Rescue Service.
- 4.14 Where a PSP places a call off within this framework the Council will generate a 5% rebate from the successful supplier based on their project fee, of which the Council retains 4% and returns 1% to the PSP. Depending on call off levels this may generate sufficient income to fund a permanent contract management resource, to assist services in their contract management responsibilities.

## **5. Next Steps**

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- 5.1 Subject to the Committee’s approval, the award of the framework will be completed.
- 5.2 To ensure the Council is able to maximise the financial and non-financial benefits of the framework, including the delivery of community benefits, it has been agreed that one new full-time post will be created to oversee the management of this framework. This post will be funded by those service areas that will use the framework, primarily Place Development (through the HRA) and Property and Facilities Management.

## **6. Financial impact**

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- 6.1 The estimated contract value of each of the 12 Lots being taken forward is reflective of an estimated future pipeline of works and that the scope of works may fluctuate subject to budget allocation and funding approvals. Contract spend will be monitored on an ongoing basis.
- 6.2 To calculate the saving which will be generated by this framework, CPS have applied the agreed Capital Savings Approach. When applied to each Lot there are potential savings of up to which have been projected £10,343,726 across the lifetime of the framework.
- 6.3 The costs associated with procuring this framework are estimated to be between £20,000 and £35,000.

## **7. Stakeholder/Community Impact**

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- 7.1 The current Framework mandates that the suppliers will provide a community benefit from the community benefit menu for every service order commissioned.
- 7.2 The framework utilises the Council's menu of community benefits which currently lists 41 available benefits each with a point value associated. Every supplier is committed to this system. The value of the call off pre-determines the amount of points that the supplier is required to spend, this will occur for every call off. Each community benefit offer will be monitored on the Council's community benefits platform by the Council's contract manager and reported annually.
- 7.3 This framework provides a strong commitment to SME development, of the 51 unique successful contractors (some won a position on several Lots) 73% identify as SME, 2 registered as micro, 18 registered as small, 19 registered as medium with the remaining 12 having no SME status.
- 7.4 The Council requires every contractor to identify if they pay the living wage, all 51 suppliers on the framework have identified they are committed to paying the living wage with 17 having achieved full Living Wage Accreditation.
- 7.5 In commitment to the Council's 2030 carbon-neutral city target, this framework for the first time introduces a Passive House Architect lot, the aim of this Lot is to ensure that buildings achieve carbon neutrality and environmental considerations are at the heart of future capital projects.

## **8. Background reading/external references**

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8.1 N/A

## **9. Appendices**

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9.1 Appendix 1 – Summary of Tendering and Tender Evaluation Processes.

9.2 Appendix 2 – Tender Evaluation Outcome

9.3 Appendix 3 – List of Participating Sector Partners

## Appendix 1 – Summary of Tendering and Tender Evaluation Processes.

### Pricing key

Section	Title
A	Percentage based fee – new works
B	Percentage based fee – refurbishment works
C	Contract administrator percentage-based fee - Increase to percentage-based fee for both new and refurbishment works
D	Principal designer percentage-based fee - Increase to percentage-based fee for both new and refurbishment works
E	Cost consultancy/quantity surveying services percentage-based fee - Increase to percentage-based fee for both new and refurbishment works
F	Non-core work – that is a fee for undertaking third party review (per schedule of service)
G	Fee to be percentage of Furniture, Fixtures & Equipment, Fixed Items and Audio Visual Value
H	Lead Designer percentage-based fee - Increase to percentage-based fee for both new and refurbishment works
I	Geotechnical Engineer percentage-based fee - Increase to percentage-based fee for both new and refurbishment works
TIME CHARGE SERVICES	Time charge services
SUB CONSULTING	Sub-consulting
OUT OF HOURS	Out of hours



<b>Contract</b>	Lot 1 Project Management Services	
Contract period (including any extensions)	4 years	
Estimated Contract Value (including extensions)	£8,000,000	
Procurement Route Chosen	Restricted Procedure	
Tenders Returned	11	
Name of Recommended Supplier(s)	Thomas & Adamson, Gleeds, Currie & Brown UK Limited, Turner & Townsend Project Management Limited, WSP UK Ltd, and Faithful+Gould Ltd	
Price / Quality Split	<b>Price 40%</b>	<b>Quality 60%</b>
Evaluation criteria and weightings and reasons for this approach	<b>Price</b>	<b>40%</b>
	Section A	12.5%
	Section B	12.5%
	Section C & D	5%
	Time Charged Fee	5%
	Sub Consulting	5%
	<b>Quality</b>	<b>60%</b>
	Project 1	30%
	Project 2	35%
	Performance Management	15%
	Business Continuity	5%
	Fair Work Practices	5%
	Community Benefits	10%
	Data Protection	N/A
	Zero Hours Contracts and the Living Wage	N/A
Evaluation Team	Evaluated by Technical officers from Communities and Families and Resources	

<b>Contract</b>	Lot 2 Building Surveying Services	
Contract period (including any extensions)	4 years	
Estimated Contract Value (including extensions)	£8,000,000	
Procurement Route Chosen	Restricted Procedure	
Tenders Returned	11	
Name of Recommended Supplier(s)	Thomson Gray Ltd, Thomas & Adamson, Summers-Inman, Faithful+Gould Ltd, Currie & Brown UK Limited and Gleeds	
Price / Quality Split	<b>Price 40%</b>	<b>Quality 60%</b>
Evaluation criteria and weightings and reasons for this approach	<b>Price</b>	<b>40%</b>
	Section A	12.5%
	Section B	12.5%
	Section C & D & E	5%
	Time Charged Fee	5%
	Sub Consulting	5%
	<b>Quality</b>	<b>60%</b>
	Project 1	30%
	Project 2	35%
	Performance Management	15%
	Business Continuity	5%
	Fair Work Practices	5%
	Community Benefits	10%
	Data Protection	N/A
	Zero Hours Contracts and the Living Wage	N/A
Evaluation Team	Evaluated by Technical officers from Place and Resources	

<b>Contract</b>	Lot 3 Quantity Surveying Services	
Contract period (including any extensions)	4 years	
Estimated Contract Value (including extensions)	£10,000,000	
Procurement Route Chosen	Restricted Procedure	
Tenders Returned	12	
Name of Recommended Supplier(s)	Currie & Brown UK Limited, Faithful+Gould Ltd, Robinson Low Francis, Doig and Smith Ltd, Armour Construction Consultants and Thomas & Adamson	
Price / Quality Split	<b>Price 40%</b>	<b>Quality 60%</b>
Evaluation criteria and weightings and reasons for this approach	<b>Price</b>	<b>40%</b>
	Section A	12.5%
	Section B	12.5%
	Section C & D & E	5%
	Time Charged Fee	5%
	Sub Consulting	5%
	<b>Quality</b>	<b>60%</b>
	Project 1	20%
	Project 2	25%
	Project 3	25%
	Performance Management	15%
	Fair Work Practices	5%
	Community Benefits	10%
	Data Protection	N/A
	Zero Hours Contracts and the Living Wage	N/A
Evaluation Team	Evaluated by Technical officers from Place and Resources	

<b>Contract</b>	Lot 4 Architectural Services – Education/Non-residential	
Contract period (including any extensions)	4 years	
Estimated Contract Value (including extensions)	£10,000,000	
Procurement Route Chosen	Restricted Procedure	
Tenders Returned	10	
Name of Recommended Supplier(s)	Architype Limited, Anderson Bell Christie, Holmes Miller Ltd, AHR Architects Limited, Smith Scott Mullan Associates Limited and Reiach and Hall Architects,	
Price / Quality Split	<b>Price 40%</b>	<b>Quality 60%</b>
Evaluation criteria and weightings and reasons for this approach	<b>Price</b>	<b>40%</b>
	Section A	12.5%
	Section B	12.5%
	Section C & D	5%
	Time Charged Fee	5%
	Sub Consulting	5%
	<b>Quality</b>	<b>60%</b>
	Project 1	30%
	Project 2	35%
	Performance Management	15%
	Business Continuity	5%
	Fair Work Practices	5%
	Community Benefits	10%
	Data Protection	N/A
	Zero Hours Contracts and the Living Wage	N/A
Evaluation Team	Evaluated by Technical officers from Communities and Families and Resources	

<b>Contract</b>	Lot 5 Architectural Services - Residential	
Contract period (including any extensions)	4 years	
Estimated Contract Value (including extensions)	£10,000,000	
Procurement Route Chosen	Restricted Procedure	
Tenders Returned	10	
Name of Recommended Supplier(s)	Anderson Bell Christie, Cooper Cromar Limited, Smith Scott Mullan Associates Limited, Hawkins Brown Design Limited, 7N Architects LLP, Collective Architecture and HYPOSTYLE ARCHITECTS	
Price / Quality Split	<b>Price 40%</b>	<b>Quality 60%</b>
Evaluation criteria and weightings and reasons for this approach	<b>Price</b>	<b>40%</b>
	Section A	12.5%
	Section B	12.5%
	Section C & D	5%
	Time Charged Fee	5%
	Sub Consulting	5%
	<b>Quality</b>	<b>60%</b>
	Framework Delivery Team	35%
	Method & Approach	30%
	Performance Management	20%
	Community Benefits	10%
	Fair Work Practices	5%
	Data Protection	N/A
	Zero Hours Contracts and the Living Wage	N/A
Evaluation Team	Evaluated by Technical officers from Place	

<b>Contract</b>	Lot 6 Architectural Services - Landscape	
Contract period (including any extensions)	4 years	
Estimated Contract Value (including extensions)	£3,000,000	
Procurement Route Chosen	Restricted Procedure	
Tenders Returned	9	
Name of Recommended Supplier(s)	Atkins Limited, Rankinfraser Landscape Architecture LLP, Hirst Landscape Architects, Sweco UK Limited and LDA Design	
Price / Quality Split	<b>Price 40%</b>	<b>Quality 60%</b>
Evaluation criteria and weightings and reasons for this approach	<b>Price</b>	<b>40%</b>
	Section A	12.5%
	Section B	12.5%
	Section C & D	5%
	Time Charged Fee	5%
	Sub Consulting	5%
	<b>Quality</b>	<b>60%</b>
	Framework Delivery Team	35%
	Method & Approach	30%
	Performance Management	20%
	Community Benefits	10%
	Fair Work Practices	5%
	Data Protection	N/A
	Zero Hours Contracts and the Living Wage	N/A
Evaluation Team	Evaluated by Technical officers from Place	

<b>Contract</b>	Lot 7 Structural and Civil Engineering Services	
Contract period (including any extensions)	4 years	
Estimated Contract Value (including extensions)	£12,000,000	
Procurement Route Chosen	Restricted Procedure	
Tenders Returned	9	
Name of Recommended Supplier(s)	G3 Consulting Engineers, Harley Haddow, Will Rudd Davidson Ltd, David Narro Associates, Mott MacDonald Ltd and Pick Everard	
Price / Quality Split	<b>Price 40%</b>	<b>Quality 60%</b>
Evaluation criteria and weightings and reasons for this approach	<b>Price</b> Section A 10% Section B 10% Section C & D & E & H & I 5% Time Charged Fee 5% Sub Consulting 5% Out of hours 5%	<b>40%</b>
	<b>Quality</b> Framework Delivery Team 35% Method & Approach 30% Performance Management 20% Community Benefits 10% Fair Work Practices 5% Data Protection N/A Zero Hours Contracts and the Living Wage N/A	<b>60%</b>
Evaluation Team	Evaluated by Technical officers from Place and Resources	

<b>Contract</b>	Lot 8 Mechanical & Electrical Engineering Services	
Contract period (including any extensions)	4 years	
Estimated Contract Value (including extensions)	£10,000,000	
Procurement Route Chosen	Restricted Procedure	
Tenders Returned	10	
Name of Recommended Supplier(s)	Harley Haddow, Pick Everard, Blackwood Partnership, Hurley Palmer Flatt, Rybka and TUV SUD LIMITED	
Price / Quality Split	<b>Price 40%</b>	<b>Quality 60%</b>
Evaluation criteria and weightings and reasons for this approach	<b>Price</b>	<b>40%</b>
	Section A	12.5%
	Section B	12.5%
	Section C & D & E	5%
	Time Charged Fee	5%
	Sub Consulting	5%
	<b>Quality</b>	<b>60%</b>
	Framework Delivery Team	25%
	Project 1	20%
	Project 2	20%
	Performance Management	15%
	Business Continuity	5%
	Fair Work Practices	5%
	Community Benefits	10%
	Data Protection	N/A
	Zero Hours Contracts and the Living Wage	N/A
Evaluation Team	Evaluated by Technical officers from Resources	



<b>Contract</b>	Lot 10 Interior Design Services	
Contract period (including any extensions)	4 years	
Estimated Contract Value (including extensions)	£6,000,000	
Procurement Route Chosen	Restricted Procedure	
Tenders Returned	8	
Name of Recommended Supplier(s)	HLMAD Ltd trading as HLM Architect, Holmes Miller Ltd, Space Solutions, Hawkins Brown Design Limited, Scott Brownrigg Ltd and Atkins Limited,	
Price / Quality Split	<b>Price 40%</b>	<b>Quality 60%</b>
Evaluation criteria and weightings and reasons for this approach	<b>Price</b> Section A 12% Section B 12% Section C & D 5% Section G 1% Time Charged Fee 5% Sub Consulting 5%	<b>40%</b>
	<b>Quality</b> Project 1 30% Project 2 35% Performance Management 15% Business Continuity 5% Fair Work Practices 5% Community Benefits 10% Data Protection N/A Zero Hours Contracts and the Living Wage N/A	<b>60%</b>
Evaluation Team	Evaluated by Technical officers from Communities and Families and Resources	

<b>Contract</b>	Lot 11 Multi-Discipline Design Team Services	
Contract period (including any extensions)	4 years	
Estimated Contract Value (including extensions)	£12,000,000	
Procurement Route Chosen	Restricted Procedure	
Tenders Returned	10	
Name of Recommended Supplier(s)	Faithful+Gould Ltd, Turner Townsend Project Management Limited, Currie Brown UK Limited, Thomas & Adamson, 7N Architects LLP, and Atkins Limited	
Price / Quality Split	<b>Price 40%</b>	<b>Quality 60%</b>
Evaluation criteria and weightings and reasons for this approach	<b>Price</b>	<b>40%</b>
	Section A	15%
	Section B	15%
	Time Charged Fee	5%
	Sub Consulting	5%
	<b>Quality</b>	<b>60%</b>
	Project 1	30%
	Project 2	35%
	Performance Management	15%
	Business Continuity	5%
	Fair Work Practices	5%
	Community Benefits	10%
	Data Protection	N/A
	Zero Hours Contracts and the Living Wage	N/A
Evaluation Team	Evaluated by Technical officers from Place	

<b>Contract</b>	Lot 12 Passive House Designer (Architect) Services	
Contract period (including any extensions)	4 years	
Estimated Contract Value (including extensions)	£2,000,000	
Procurement Route Chosen	Restricted Procedure	
Tenders Returned	11* three withdrew from the process	
Name of Recommended Supplier(s)	Architype Limited, Robert Potter and Partners LLP, ADP, ECD Architects Limited, NPS Property Consultants Ltd, and HLMAD Ltd trading as HLM Architect	
Price / Quality Split	<b>Price 40%</b>	<b>Quality 60%</b>
Evaluation criteria and weightings and reasons for this approach	<b>Price</b>	<b>40%</b>
	Section A	12.5%
	Section B	12.5%
	Section D	5%
	Time Charged Fee	5%
	Sub Consulting	5%
	<b>Quality</b>	<b>60%</b>
	Framework Delivery Team	35%
	Method & Approach	30%
	Performance Management	20%
	Community Benefits	10%
	Fair Work Practices	5%
	Data Protection	N/A
	Zero Hours Contracts and the Living Wage	N/A
Evaluation Team	Evaluated by Technical officers from Communities and Families and Resources	

<b>Contract</b>	Lot 13 Transportation Services	
Contract period (including any extensions)	4 years	
Estimated Contract Value (including extensions)	£4,000,000	
Procurement Route Chosen	Restricted Procedure	
Tenders Returned	10	
Name of Recommended Supplier(s)	Peter Brett Associates LLP (t/a Stantec UK Ltd), WSP, Sweco UK Limited, Mott MacDonald Ltd, Atkins Limited, and Arcadis Consulting (UK) Limited	
Price / Quality Split	<b>Price 40%</b>	<b>Quality 60%</b>
Evaluation criteria and weightings and reasons for this approach	<b>Price</b>	<b>40%</b>
	Section A	12.5%
	Section B	12.5%
	Section C & D & E	5%
	Time Charged Fee	5%
	Sub Consulting	5%
	<b>Quality</b>	<b>60%</b>
	Framework Delivery Team	35%
	Method & Approach	30%
	Performance Management	20%
	Community Benefits	10%
	Fair Work Practices	5%
	Data Protection	N/A
	Zero Hours Contracts and the Living Wage	N/A
Evaluation Team	Evaluated by Technical officers from Place	

## Appendix 2 – Tender Evaluation Outcome

### Lot 1 Project Management Services

Contractor	Quality (Max 60)	Price (Max 40)	Overall Rank
Thomas & Adamson	45.60	37.89	1
Gleeds	53.10	28.63	2
Currie & Brown UK Limited	47.70	30.32	3
Turner & Townsend Project Management Limited	44.40	29.53	4
WSP UK Ltd	47.40	21.84	5
Faithful+Gould Ltd	38.70	28.05	6
Bidder Anonymised	46.50	18.17	7
Bidder Anonymised	36.30	24.35	8
Bidder Anonymised	42.00	18.18	9
Bidder Anonymised	25.80	0.00	Fail
Bidder Anonymised	35.70	0.00	Fail

### Lot 2 Building Surveying Services

Contractor	Quality (Max 60)	Price (Max 40)	Overall Rank
Thomson Gray Ltd	39.30	34.73	1
Thomas & Adamson	37.50	31.54	2
Summers-Inman	39.30	29.72	3
Faithful+Gould Ltd	42.00	24.49	4
Currie & Brown UK Limited	44.10	19.68	5
Gleeds	42.60	19.21	6
Bidder Anonymised	43.50	11.90	7
Bidder Anonymised	36.60	13.50	8
Bidder Anonymised	32.70	0.00	Fail
Bidder Anonymised	29.70	0.00	Fail
Bidder Anonymised	35.70	0.00	Fail

### Lot 3 Quantity Surveying Services

Contractor	Quality (Max 60)	Price (Max 40)	Overall Rank
Currie & Brown UK Limited	40.80	36.40	1
Faithful+Gould Ltd	42.90	32.06	2
Robinson Low Francis	36.00	37.80	3
Doig and Smith Ltd	39.60	33.77	4
Armour Construction Consultants	36.00	37.08	5
Thomas & Adamson	39.90	30.09	6
Bidder Anonymised	38.70	25.34	7
Bidder Anonymised	37.80	25.87	8
Bidder Anonymised	38.10	23.40	9
Bidder Anonymised	35.40	0.00	Fail

Bidder Anonymised	33.60	0.00	Fail
Bidder Anonymised	34.80	0.00	Fail

#### Lot 4 Architectural Services – Education/Non-residential

Contractor	Quality (Max 60)	Price (Max 40)	Overall Rank
Architype Limited	51.90	34.18	1
Anderson Bell Christie	51.30	34.10	2
Holmes Miller Ltd	50.40	32.70	3
AHR Architects Limited	50.10	31.54	4
Smith Scott Mullan Associates Limited	48.30	29.22	5
Reiach and Hall Architects	46.20	29.60	6
Bidder Anonymised	47.70	22.22	7
Bidder Anonymised	47.10	22.24	8
Bidder Anonymised	47.70	14.74	9
Bidder Anonymised	42.90	19.36	10

#### Lot 5 Architectural Services - Residential

Contractor	Quality (Max 60)	Price (Max 40)	Overall Rank
Anderson Bell Christie	47.10	38.87	1
Cooper Cromar Limited	47.10	35.05	2
Smith Scott Mullan Associates Limited	44.40	35.00	3
Hawkins Brown Design Limited	48.00	24.73	4
7N Architects LLP	44.10	23.30	5
Collective Architecture	40.50	25.84	6
HYPOSTYLE ARCHITECTS	41.70	24.64	7
Bidder Anonymised	35.70	0.00	Fail
Bidder Anonymised	31.50	0.00	Fail
Bidder Anonymised	28.20	0.00	Fail

#### Lot 6 Architectural Services – Landscape

Contractor	Quality (Max 60)	Price (Max 40)	Overall Rank
Atkins Limited	44.70	34.78	1
Rankinfraser Landscape Architecture LLP	44.10	27.32	2
Hirst Landscape Architects	41.40	21.75	3
Sweco UK Limited	45.60	13.80	4
LDA Design	44.70	13.64	5
Bidder Anonymised	34.80	0.00	Fail
Bidder Anonymised	33.90	0.00	Fail
Bidder Anonymised	35.70	0.00	Fail

Bidder Anonymised	35.10	0.00	Fail
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#### Lot 7 Structural and Civil Engineering Services

Contractor	Quality (Max 60)	Price (Max 40)	Overall Rank
G3 Consulting Engineers	46.20	31.04	1
Harley Haddow	45.60	26.29	2
Will Rudd Davidson Ltd	48.90	22.94	3
David Narro Associates	45.00	25.73	4
Mott MacDonald Ltd	44.10	25.68	5
Pick Everard	37.50	28.99	6
Bidder Anonymised	41.40	22.39	7
Bidder Anonymised	39.00	22.32	8
Bidder Anonymised	34.20	0.00	Fail

#### Lot 8 Mechanical & Electrical Engineering Services

Contractor	Quality (Max 60)	Price (Max 40)	Overall Rank
Harley Haddow	43.80	31.90	1
Pick Everard	38.70	31.69	2
Blackwood Partnership	41.40	28.35	3
Hurley Palmer Flatt	37.50	31.77	4
Rybka	37.50	30.13	5
TUV SUD LIMITED	36.00	30.36	6
Bidder Anonymised	36.60	23.79	7
Bidder Anonymised	31.80	0.00	Fail
Bidder Anonymised	34.20	0.00	Fail
Bidder Anonymised	34.50	0.00	Fail

#### Lot 9 Fire Engineering Services – nil award

Tenders failed to achieve the minimum quality threshold of 60% therefore a review will be held prior to re-tender of this requirement.

#### Lot 10 Interior Design Services

Contractor	Quality (Max 60)	Price (Max 40)	Overall Rank
HLMAD Ltd trading as HLM Architect	46.50	29.74	1
Holmes Miller Ltd	40.50	22.75	2
Space Solutions	41.70	19.19	3
Hawkins Brown Design Limited	45.00	14.79	4
Scott Brownrigg Ltd	39.30	20.12	5
Atkins Limited	43.20	13.29	6
Bidder Anonymised	37.50	18.38	7

Bidder Anonymised	31.50	0.00	Fail
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Lot 11 Multi-Discipline Design Team Services

Contractor	Quality (Max 60)	Price (Max 40)	Overall Rank
Faithful+Gould Ltd	51.90	37.41	1
Turner Townsend Project Management Limited	47.10	39.31	2
Currie Brown UK Limited	51.30	34.79	3
Thomas & Adamson	46.20	36.57	4
7N Architects LLP	50.40	31.45	5
Atkins Limited	48.00	33.84	6
Bidder Anonymised	48.60	30.73	7
Bidder Anonymised	37.50	37.00	8
Bidder Anonymised	47.40	24.43	9
Bidder Anonymised	40.50	31.01	10

Lot 12 Passive House Designer (Architect) Services

Contractor	Quality (Max 60)	Price (Max 40)	Overall Rank
Architype Limited	53.70	28.12	1
Robert Potter and Partners LLP	43.20	28.22	2
ADP	36.90	33.09	3
ECD Architects Limited	42.30	27.03	4
NPS Property Consultants Ltd	43.20	22.86	5
HLMAD Ltd trading as HLM Architect	40.20	18.41	6
Bidder Anonymised	38.70	18.21	7
Bidder Anonymised	33.00	0.00	Fail

Lot 13 Transportation Services

Contractor	Quality (Max 60)	Price (Max 40)	Overall Rank
Peter Brett Associates LLP (t/a Stantec UK Ltd)	48.00	32.44	1
WSP	51.90	14.75	2
Sweco UK Limited	51.90	11.03	3
Mott MacDonald Ltd	50.40	11.80	4
Atkins Limited	47.10	14.67	5
Arcadis Consulting (UK) Limited	46.80	13.74	6
Bidder Anonymised	49.80	9.44	7
Bidder Anonymised	37.20	18.90	8
Bidder Anonymised	36.90	15.22	9
Bidder Anonymised	33.00	0.00	Fail



## Appendix 3 – List of all Participating Sector Partners

### Local Authorities

Aberdeen City Council  
Aberdeenshire Council  
Angus Council\*  
Argyll & Bute Council  
Clackmannanshire Council  
Comhairle Nan Eilean Siar  
Dumfries & Galloway Council  
Dundee City Council\*  
East Ayrshire Council  
East Dunbartonshire Council  
East Lothian Council  
East Renfrewshire Council  
Falkirk Council  
Fife Council  
Glasgow City Council  
Inverclyde Council  
Midlothian Council  
Moray Council  
North Ayrshire Council  
North Lanarkshire Council  
Orkney Islands Council  
Perth & Kinross Council\*  
Renfrewshire Council  
Scottish Borders Council  
Shetland Islands Council  
South Ayrshire Council  
South Lanarkshire Council  
The Highland Council  
West Dunbartonshire Council  
West Lothian Council  
Tayside Contracts\*  
\* Members of Tayside Procurement Consortium

### Scottish Registered Social Landlords (RSLs)

Abbeyfield Scotland Ltd  
Aberdeen Soroptimist Housing Society Ltd  
Abertay Housing Association Ltd  
Abronhill Housing Association Ltd  
Albyn Housing Society Ltd  
Almond Housing Association Ltd  
ANCHO Ltd  
Angus Housing Association Ltd  
Ardenglen Housing Association Ltd  
Argyll Community Housing Association Ltd  
Ark Housing Association Ltd  
Arklet Housing Association Ltd  
Atrium Homes  
Ayrshire Housing

Barony Housing Association Ltd  
Barrhead Housing Association Ltd  
Bellsmyre Housing Association Ltd  
Berwickshire Housing Association Ltd  
Bield Housing & Care  
Blackwood Homes and Care  
Blairtummock Housing Association Ltd  
Blochairn Housing Association Ltd  
Blue Triangle (Glasgow) Housing Association Ltd  
Bridgewater Housing Association Ltd  
BT Loch Aillse agus an Eilein Sgitheanaich Ltd - Lochalsh  
and Skye HA Ltd  
Cadder Housing Association Ltd  
Cairn Housing Association Ltd  
Caledonia Housing Association Ltd  
Calvay Housing Association Ltd  
Cassiltoun Housing Association Ltd  
Castle Rock Edinvar Housing Association Ltd  
Castlehill Housing Association Ltd  
Cathcart & District Housing Association Ltd  
Cernach Housing Association Ltd  
Charing Cross Housing Association Ltd  
Cloch Housing Association Ltd  
Clyde Valley Housing Association Ltd  
Clydebank Housing Association Ltd  
Clydesdale Housing Association Ltd  
Comhairle nan Eilean Siar  
Copperworks Housing Association Ltd  
Cordale Housing Association Ltd  
Cube Housing Association Ltd  
Cunninghame Housing Association Ltd  
Dalmuir Park Housing Association Ltd  
Drumchapel Housing Co-operative Ltd  
Dumfries and Galloway Housing Partnership  
Dunbritton Housing Association Ltd  
Dunedin Canmore Housing Limited  
East Kilbride and District Housing Association Ltd  
East Lothian Housing Association Ltd  
Easthall Park Housing Cooperative Ltd  
Eildon Housing Association Ltd  
Elderpark Housing Association Ltd  
Fairfield Housing Co-operative Ltd  
Ferguslie Park Housing Association Ltd  
Fife Housing Association Ltd  
Forgewood Housing Co-operative Ltd  
Forth Housing Association Ltd  
Gardeen Housing Association Ltd  
Garrion Peoples Housing Cooperative Ltd

Glasgow Housing Association Ltd, The  
Glasgow West Housing Association Ltd  
Glen Housing Association Ltd  
Glen Oaks Housing Association Ltd  
Govan Housing Association Ltd  
Govanhill Housing Association Ltd  
Grampian Housing Association Ltd  
Hanover (Scotland) Housing Association Ltd  
Hawthorn Housing Co-operative Ltd  
Hebridean Housing Partnership Ltd  
Hillcrest Homes  
Hillhead Housing Association 2000  
Hjaltland Housing Association Ltd  
Home in Scotland Ltd  
Homes for Life Housing Partnership  
Horizon Housing Association Ltd  
Hunters Hall Housing Co-operative Ltd  
Irvine Housing Association Ltd  
Kendoon Housing Association Ltd  
Key Housing Association Ltd  
Kingdom Housing Association Ltd  
Kingsridge Cleddans Housing Association Ltd  
Knowes Housing Association Ltd  
Lanarkshire Housing Association Ltd  
Langstane Housing Association Ltd  
Larkfield Housing Association Ltd  
Link Group Ltd  
Linstone Housing Association Ltd  
Linthouse Housing Association Ltd  
Lister Housing Co-operative Ltd  
Lochaber Housing Association Ltd  
Loreburn Housing Association Ltd  
Loretto Housing Association Ltd  
Manor Estates Housing Association Ltd  
Maryhill Housing Association Ltd  
Melville Housing Association Ltd  
Milnbank Housing Association Ltd  
Molendinar Park Housing Association  
Muirhouse Housing Association Ltd  
New Gorbals Housing Association Ltd  
North Glasgow Housing Association Ltd  
North View Housing Association Ltd  
Oak Tree Housing Association Ltd  
Ochil View Housing Association Ltd  
Ore Valley Housing Association Ltd  
Orkney Housing Association Ltd  
Osprey Housing Ltd  
Osprey Housing Moray

Paisley Housing Association Ltd  
Paragon Housing Association Ltd  
Parkhead Housing Association Ltd  
Partick Housing Association Ltd  
Pentland Housing Association Ltd  
Pineview Housing Association Ltd  
Port of Leith Housing Association Ltd  
Prospect Community Housing  
Provanhall Housing Association Ltd  
Queens Cross Housing Association Ltd  
Reidvale Housing Association  
River Clyde Homes  
Rosehill Housing Co-operative Limited  
Rural Stirling Housing Association Ltd  
Rutherglen and Cambuslang Housing Association Ltd  
Sanctuary Scotland Housing Association Ltd  
Scottish Borders Housing Association Ltd  
Scottish Veterans Housing Association Ltd  
Shettleston Housing Association Ltd  
Shire Housing Association Ltd  
Southside Housing Association Ltd  
Spire View Housing Association Ltd  
Strathclyde (Camphill) Housing Society Ltd  
Thenue Housing Association Ltd  
Thistle Housing Association Ltd  
Tollcross Housing Association Ltd  
Trust Housing Association Ltd  
Viewpoint Housing Association Ltd  
Waverley Housing  
Wellhouse Housing Association Ltd  
Weslo Housing Management  
West Granton Housing Co-operative Ltd  
West Highland Housing Association Ltd  
West Lothian Housing Partnership Ltd  
West of Scotland Housing Association Ltd  
West Whitlawburn Housing Co-operative Ltd  
Wheatley Housing Group Ltd  
Whiteinch and Scotstoun Housing Association Ltd  
Williamsburgh Housing Association Ltd  
Wishaw and District Housing Association Ltd  
Yoker Housing Association Ltd  
Yorkhill Housing Association Ltd

#### Other Organisations

Police Scotland  
Scottish Fire and Rescue Service  
Edinburgh University